

## **MSKPN AGM May 2021**

### **Chairman's Report**

This year has been the year in which MSKPN has come of age. Membership numbers have increased significantly and engagement levels have risen. A range of activities and services have developed and we have adapted to the challenges of the Covid pandemic. I will provide a top line financial performance overview as well as highlight some of our achievements in the year.

Our Treasurer will explain in greater detail our financial position, however, it is worth noting that we are running a surplus with a few small costs supplemented by the time and effort of the Directors. Indeed, the bulk of the income comes from a few Tier 1 members which potentially leaves us vulnerable and our membership structure and fees need to be kept under regular review.

At the beginning of this financial year the impact of the Covid pandemic on members businesses was started to become apparent and so MSKPN began to diversify and diverted all of our activity into supporting them. The Directors held twice weekly meetings with members, using social media, Teams and video recordings to communicate with a rapidly growing membership who clearly found this support beneficial. We reduced membership fees to £1 to be as inclusive and affordable as possible. The membership structure was reviewed in the early autumn and we created two tiers reflecting both costs and the affordability of different sized organisations and their varying needs.

At this time we revisited our objectives and refreshed our commitment to focusing on quality. In recognition of that commitment and the time we required to move this forward Matthew Carr was recruited as Quality Lead and became employed part time in a remunerated role from January 2021.

Over the course of the year we have continued to support members with advice around managing their businesses in the changing environment created by the pandemic and have broadened into more commercial aspects. In particular, members were distressed by BUPAs decision around their new fee levels. MSKPN engaged with BUPA and other PMIs and continues to work to find a sustainable model for providers and PMIs going forwards.

Over the course of 2021/22 we have increasing opportunities for engagement with existing and new members with keen interest in helping to define a high quality, sustainable model for MSK businesses and practitioners. We remain committed and realistic about the scale of this challenge.

*Andrew Walton*

**Chairman**

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